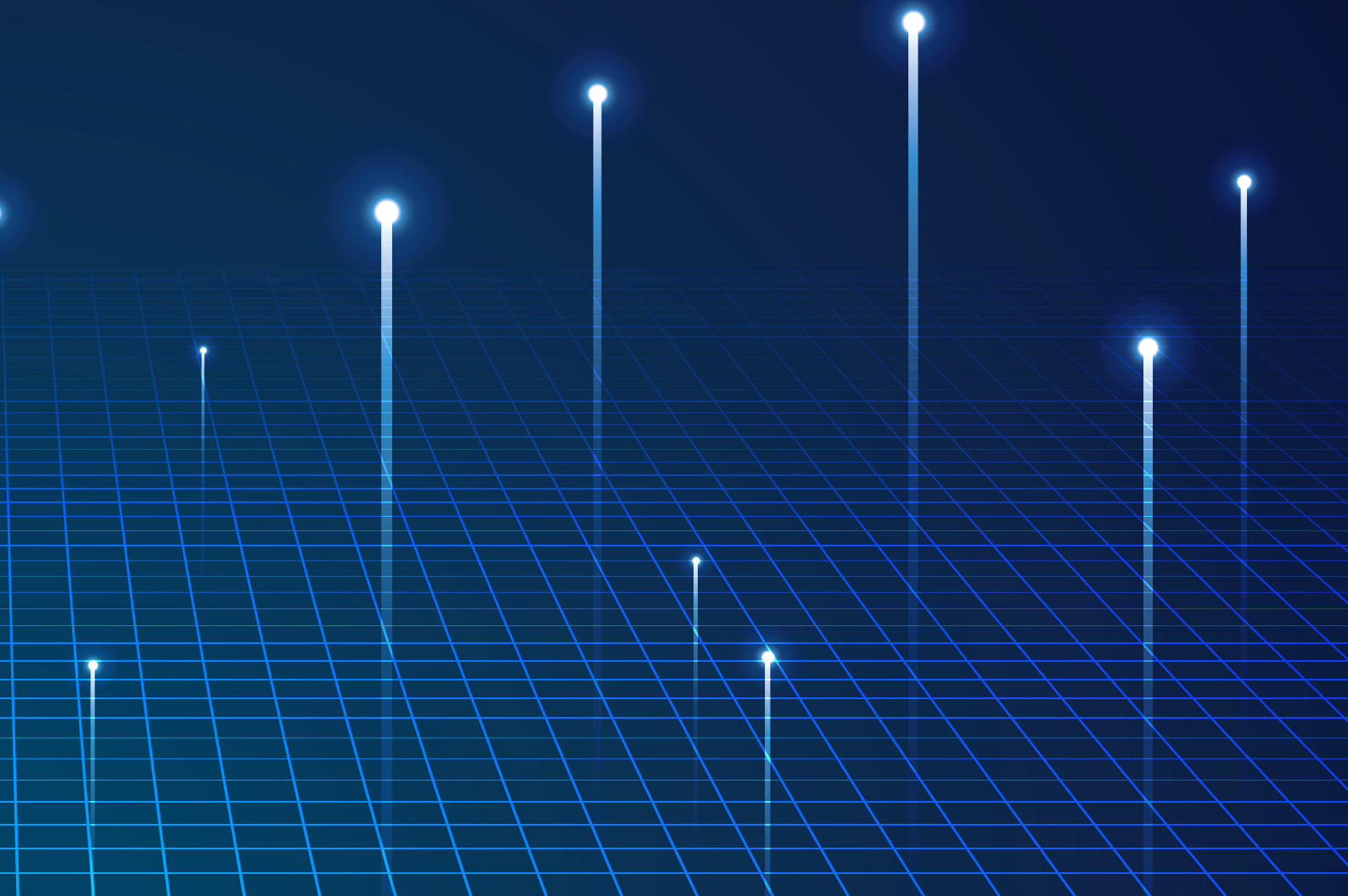




GALAXY GROUP OF COMPANIES
COMPANY PROFILE



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Philosophy Our Belief

我们的信仰及哲学

There is only one formula to success
Dream + Determination = Strategy

We promote the view of “chicken before egg”,
To eliminate confusion.

Over-emphasized democracy sacrifices control;
Empowered leadership brings stability and
efficiency

Comfort and complacency leads to failure,
whereas foresight and alertness sustain
growth.

There is no shrinking market;
Only maturing products.
There is no long-term successes
Only constant challenges.

Endurance and tolerance are built by
mistreatment and helplessness.
Toughness and flexibility are grown by
suffering and losses.

Our Working Formula :

- Meeting must have differences.
- Decision is the result of compromise.
- Action is the product of decision.
- Understanding and coordination form the foundation of teamwork.
- Support majority's decision
Respect minority's proposal.

Our Human Resource Policy :

Open as the sky, to attract talents.
Broad as the ocean to take in wisdoms
Maintaining moderation, focusing on
competency.

哲学 . 我们的中心思想

成功只有一个方程式，结合梦想与决心是成功的战略

为了消除混淆或模棱两可，我们认同先有鸡后有蛋的观点。

过度重视民主，公司会牺牲对事物和发展的掌控；自主积极的领导方式，更能为保障企业的稳定和效率。

过度舒适、怠惰和自满会造成企业的没落，居安思危可以保持企业持续增长。

没有所谓的市场萎缩，只有老化的产品；没有永恒的成功与顺境，只有绵延的困难和考验。

我们的工作方式

- 会议一定是不同意见的碰撞
- 妥协的结果就是决定
- 行动将决定化为成果
- 团队的基础是相互了解与协调
- 支持大多数人决定，尊重少数人意见

我们的人事政策

- 开阔像天空，招引人才
- 大度像海洋，吸纳智慧
- 保持中庸，专注能力

Growth and History

我们的历史和成长经历

The Galaxy Group of Companies was started in 1972 by the late Dato' Thomas Khung Fan En through the establishment of Star Trading and Printing Sdn Bhd. with its operations in Brunei, what started as a printing company and distributor of office and stationery products soon expanded into Sabah and Sarawak in 1982 through Shining Star Trading Sdn Bhd.

In 1988 Galaxy Communication & Office Automation Sdn Bhd. was incorporated in Peninsula Malaysia with the Risograph digital copy printers and consumables as its core business. Over the years the group has evolved into one of Malaysia's leading distributor of digital printers, imaging and archiving systems, print finishing equipments, technical training and education solutions through its subsidiaries Galaxy Automation Sdn Bhd. , Scientific & Technical Product, Galaxy International Sdn Bhd., Global Property and logistics Sdn Bhd. and Shining Star Trading Sdn Bhd. The group has built a strong track record in each segment where it has its presence through a strong focus on innovation and a commitment to delivering the best solution and products to meet customer's demands.

Our management structure in each subsidiary combines responsible leadership and independent supervision to ensure faster proactive response to meet market changes and customer's expectations.

宇宙集团始创于1972年，已故拿督孔繁恩创立的星光贸易与影印私人有限公司是旗下第一家子公司。这家结合印刷、办公室和文具用品批发的公司，迅速透过星光贸易私人有限公司将业务范围从文莱国内发展到东马沙巴及砂拉越地区。

1988年，宇宙资讯私人有限公司在马来西亚半岛注册，以“理想”液体机和其消耗品作为业务核心。经过多年扩展，宇宙集团透过旗下数家子公司(宇宙科技私人有限公司;科学工艺品私人有限公司;宇宙国际私人有限公司;环宇产业和物流业务私人有限公司和星光贸易私人有限公司)崛起成为马来西亚首屈一指，集合数码影印器材、影像及存档系统、技术培训及教育经销商。宇宙集团在各个涉及的领域交出亮眼的成绩；注重创新及坚持为客户提供最优质方案和产品 的精神更是有口皆碑。

集团所有子公司的管理结构都融合领导责任及自主监督，各团队能够更快速、更积极地应对市场转变及顾客的期望。



GALAXY GROUP OF COMPANIES

宇宙集团附属公司



Galaxy Communication & Office Automation Sdn. Bhd.
宇宙資訊私人有限公司



Galaxy Automation Sdn. Bhd.
宇宙科技私人有限公司



Scientific & Technical Products Sdn. Bhd.
科學工藝品私人有限公司



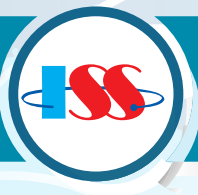
Global Property & Logistics Sdn. Bhd.
環宇产业和物流业务私人有限公司



Shining Star Trading Sdn. Bhd. (Sabah)
星光貿易私人有限公司 (砂巴)



Galaxy International Sdn. Bhd.
宇宙国际私人有限公司



Integrated Systems Support Sdn. Bhd.
綜合支援服務私人有限公司



Mr. Tony Tee Boonchai
Group Chairman / Group Managing Director

鄭文財先生
宇宙集团主席兼集团董事经理

Today, as we head towards our 31st years in business, Galaxy has been developing by adopting a prudent and pragmatic manner in response to the needs of our customers at different times. We have been expanding our services each year, and sharing the continued success in many of our achievements. The Group has been able to grow at a steady pace because we are steadfast in following our core values.

As we are sailing together on the long voyage of life, there is no stormy weather and no towering wave we cannot overcome as long every member of Galaxy family continues to work hard together as a good team. We perceive the times of crisis as an opportunity to forge ourselves into an even stronger company and respond actively to changes in the market. We have been constantly reorganizing our business to create a company that is more competitive and more efficient.

At this juncture of a new era, Galaxy group is making use of its most cherished assets - more than 30 years' worth of experience, our brand, our trustworthiness and our spirit to expand and evolve the business, while serving our customers, contributing to the education industry in Malaysia, and improving the well-being of Galaxians and their families.

The Galaxy Group, is comprised of 7 companies with more than 12 branches in Malaysia and other ASEAN countries. We have displayed our strength in the Malaysia Market in 10 different cores businesses, which are:

1. 21st Century Education systems and Interactive Meeting Room Solutions
2. Digital Printing and Digital Print Finishing Related Solutions
3. Digital Library, Digital Imaging, Archiving Related Solutions
4. Indoor Air Quality (IAQ), Energy Saving and Kitchen Odour Grease Removal (OGR) solutions
5. Green and Renewable Technology Related Education Courseware
6. Cyber Security, Digital Forensics, Mobile Forensics and Cyber Range Related Education Solutions
7. High Tech, Wireless Robotic , Artificial Intelligent (AI), Smart Drone, 3D Concept and STEAM Related Education Solutions
8. IOT, TVET and iR 4.0 Related Technology and Education Solutions
9. E-Learning, Online Portal and Professional certifications Related Businesses
10. Property Management & Logistic Related Businesses

We need to be proactive and make sustainable changes and innovations in order to be able to cope with the unpredictable external business environment. Furthermore, we need to increase our organizational strength and resilience to cope with change. I firmly believe that these efforts are indispensable to Galaxy's ability to cope with future changes in the external business environment, to realize our vision to continuously become one of the preferred partner or supplier in the market. There is no short cut to success and fortune favours the bold!

Moving on from the milestone of 30th years, we will continue to strive to meet and exceed market needs and expectations. The strengths embedded in Galaxy include: the knowledge and cohesiveness of our people, longstanding relationships, advanced updated solutions, an established presence in more than 12 offices across Malaysia and our strong balance sheet. We're clear that what has driven our success in the past won't guarantee that same success in the future. As a result, we should focus our efforts towards creating the foundation for sustainable growth through innovation and reinforcing our competitiveness. This is why we're continuing to invest significantly in our digital and innovation strategies building on the strength of our market-leading assets to deliver more value to clients. Customer Satisfaction is Always Our Top Priority!

Lastly, I would like to express my gratitude to our strong workforce for aligning with our business philosophy and aspirations as a company. I can foresee the bright future ahead of us filled with opportunities for our young and visionary Galaxians. Our group will continue to grow at a much faster pace as we develop new businesses. I am very confident that we will continue to lead in all the fields that we are in and I sincerely ask for your support in our future endeavors. It is always the ordinary people who do extraordinary contributions!

当我们展望创业进入第31个年头的同时，宇宙集团在过去岁月的发展中，始终务实谨慎应对不同时期的顾客需求。我们的业务每年不断扩展，我们也不断分享在成功路上的许多成就。透过坚定不移、坚守宇宙的核心价值，我们成功地引领宇宙集团稳定迈向成长的道路。

在漫长的航程，只要每个宇宙家庭成员像团队一样继续努力、相互扶持，我们绝对有能力克服任何的困境或挑战。在我们眼中，每一个危机都是一次绝佳的机遇，将我们锻造成更强大的公司、更积极地回应市场的改变。这些年，我们一直在求变，不断地重组公司业务结构，力求建立一个更有竞争力、更有效率的公司。

新时代充满契机，宇宙集团将善用本身最宝贵的资产，即超过30年的业界经验、良好的品牌及声誉，及宇宙成员的精神继续扩展及强化业务，并持续为顾客提供优良服务、为大马的教育领域做出贡献，同时提升宇宙成员及家人的生活素质。

如今，宇宙集团在马来西亚、东盟和周边国家共有7家公司和超过12家分行；在大马市场上，我们在下列核心领域都展现了不俗的实力：

1. 21世纪教育系统及互动性会议室方案
2. 数码打印及数码印刷加工方案
3. 数码图书馆、数码影像及存档相关方案
4. 室内空气净化系统（IAQ）、节能及厨房排烟系统（OGR）解决方案
5. 绿色及可再生技术能源相关教育课程
6. 网络安全、数位监视、流动装置监视、及网络攻防训练课程相关解决方案
7. 高科技、无线智能机器人、AI人工智能、智能无人机、3D打印技术、及理工科（STEAM）相关教育课程方案
8. 物联网、技术及专业技能教育和培训、及工业化4.0相关科技及教育方案
9. 网络化教育及教学、网络平台及专业文凭相关业务
10. 物业管理及物流相关业务

应对变化莫测的商业环境，我们必须积极主动，进行可持续的改变及创新，更要深化我们的优势及变通性。我坚信，这些举措对宇宙集团在应对外部商业环境未来转变的能力、实现宇宙成为市场首选的合作伙伴或供应商的前景是不可或缺的。成功没有捷径，我们相信机会是永远给有准备、有远见的人的！

放眼未来，我们会继续致力利用我们的“宇宙”强项应对甚至超越市场对我们的需求及期望，包括：团队的广泛知识、持久的合作关系、先进并不断更新的方案、以及全马超过12家办公室和强稳的财务。我们深刻理解，现今的成功并不能保证永久的成功，我们应专注不断创新及强化自己的竞争力，创造可持久的成长基础；这也是促使我们不断地透过自家引领市场的资产上进行大幅度数码及创新策略投资，只为能为客户提供更优化的服务及产品价值。我们的首要目标始终是要让客户满意我们的产品及服务

最后，我借此机会感谢我们巩固的工作团队，感谢他们上下一心，以宇宙的核心营运哲学及抱负同公司奋斗打拼。我能预见，我们有无限光明的前景，而我们年轻、富有远见的宇宙成员们的未来更将充满机遇。我们的集团将借着新业务范围的发展，继续以更快速的步伐成长前进，我也极具信心会继续在所涉及的领域领先他人，并诚恳请求各位成员及伙伴在未来继续支持集团的努力和计划。我深信，这个世界一直都是平凡的人在建立、创造着不平凡的事业和贡献！

Directors Profile

董事简介



Mr. Tony Tee Boonchai
Group Chairman / Group Managing Director

鄭文財先生
宇宙集团主席兼集团董事经理

Mr Tony Tee Boonchai holds a BSC in Electrical Engineering from the University of Kansas (1985) and he has worked as a field support engineer for one and a half years during the early days of his career. He received the Diploma in Marketing from the Professional America Management Alliance (PAMA) in 2002 and he obtained his MBA from the University of Southern California, USA in the year 2003.

Mr Tony Tee Boonchai had successfully switched his career from Computer & Electrical Engineering to Human Engineering, he always believed in the ideology of practicing “Management by Walking About” in order for the company to run effectively. With his aggressive and energetic leadership quality, he has managed to steer Galaxy to a greater heights today.

Mr Tony Tee Boonchai joined Galaxy Group of Companies at the age of 26, within these years, his position has been continuously in ascension. The following is the seniority of Mr Tony Tee Boonchai in Galaxy Group of Companies :

1987 – 1988	Technical & Marketing Manager
1989 – 1990	Marketing Director
1991 – 1994	Group Deputy Managing Director
1995 - 2015	Group Deputy Chairman / Deputy Managing Director
2015 - 2017	Group Deputy Chairman / Group Managing Director
2018 - Present	Group Chairman / Group Managing Director

鄭文財先生在1985年获得美国堪萨斯大学电子工程学士学位，投入职场之前曾担任了一年半的前线支援工程师。2002年，他获得由美国专业管理联盟（PAMA）所颁发的营销文凭，并在隔年（2003）获得美国南加州大学的工商管理学硕士学位。

鄭先生随后亮丽转身，从计算机及电子工程学转换至人类工程学，并一直相信“身体力行”式的管理哲学能推动企业更有效的运行。透过积极、有力的领导素质，他成功引领宇宙集团攀上现今的高峰。

26岁加入宇宙集团，鄭文財先生在集团里的职务逐年不断晋升，他曾担任的职务包括：

1987 – 1988年	： 技术及行销经理
1989 – 1990年	： 行销董事
1991 – 1994年	： 集团副董事经理
1995 – 2015年	： 集团副主席兼集团副董事经理
2015 – 2017年	： 集团副主席兼集团董事经理
2018 – 现今	： 集团主席兼集团董事经理

Directors Profile

董事简介



Tan Boonkiat
陈文杰先生
Corporate Affairs & Operations Director
集团事务及执行董事

Mr. Tan Boonkiat joined Galaxy Communication & Office Automation Sdn. Bhd. as the Marketing Executive in February 1992. He was sent to set-up operation of our Malacca Branch in June 1992. Upon the successful implementation of the sales and marketing operations in Malacca Branch, he was posted back to HQ as the Marketing Manager in 1993. Later, in 1996, he was appointed as the Operations Director subsequent to the incorporation of Galaxy Automation Sdn. Bhd. In 1995. In view of the progress of Galaxy Group of Companies, in early 2009, Mr. Tan Boon Kiat was promoted as the Corporate Affairs & Operations Director for Galaxy Technical and Supply Services Sdn. Bhd. In October 2017 he was promoted to his current position of Group Corporate affairs and operations Director.

陈文杰先生在1992年2月加入宇宙资讯私人有限公司担任市场执行主管。同年6月，陈先生被派往马六甲设立分行，建立起马六甲分行销售及市场运营业务，1993年，他回到总部担任行销经理。1995年，宇宙科技私人有限公司成立，他于隔年（1996年）受委运营总监，并在2009年初期依据宇宙集团的发展再次晋升成为宇宙技术及供应私人有限公司的企业事务及营运总监。从2017年10月起，陈先生担任宇宙集团企业事务及营运董事。



Khung Shyangloon
孔祥伦先生
Sales Director
销售董事

Mr. Khung Shyangloon joined Galaxy Automation Sdn. Bhd. Companies in 2003 as Sales Executive immediately after his graduation from the Curtin University of Technology, Australia. With the launching of Riso's HC full-color printer series in year 2005, he was appointed the Sales Manager in-charge of overseeing the sales and applications development of the new range. In year 2007 he was promoted to Sales & Operations Manager and subsequently appointed as Sales Director for Galaxy Automation Sdn. Bhd. from April 2011. His current position is as sales and operations director of Galaxy Automation Sdn Bhd and Executive director for the Galaxy Group of Companies.

澳洲科廷大学（前身为科廷科技大学）毕业后，孔祥伦先生立即于2003年加入宇宙科技私人有限公司担任销售主管，并在2005年配合理想（RISO）新型全彩打印机系列业务需求而晋升为销售经理，负责监督该系列产品的销售及应用发展。2007年，他受提升为宇宙科技私人有限公司的销售及营运经理，并在2011年四月起提升为销售总监。孔先生现任宇宙科技私人有限公司销售及营运董事，兼宇宙集团执行董事。



Federick Soh Suifah
苏瑞华
Marketing & Operations Director
市场营业及执行董事

Mr. Federick Soh graduated in year 2000 from University Malaysia Sabah in Computer Science. As a fresh graduate and a local Sabahan, he decided to work in Singapore to gain exposure and experience. After 3 years, he returned home and in August 2003 he boarded Shinning Star Trading S/B as IT Products Executive. With no sales background, he had tough time in the beginning. But with his commitment and eagerness to learn and exposure to more products knowledge as well as marketing skills, he is able to stand out with his analytical approach. He was promoted to Assistant Sales Manager in June 2010, subsequently as Sales Manager in June 2011, and on November 2013, he was appointed as Marketing & Operations Director of Shinning Star Trading Sdn Bhd

苏瑞华先生在2000年毕业于沙巴大学计算机科学系。作为一名刚踏出大学的道地沙巴人，他决定到新加坡工作累计经验及见闻。三年后，他回归家乡并在2003年8月加入星光贸易私人有限公司成为信息科技产品主管。由于没有任何销售背景，他开始时步履艰难，但凭着对产品知识及行销技巧的学习热诚和坚持态度，他终于凭着专注分析性的销售方式崭露头角。2010年6月，苏先生被提拔至副销售经理、2011年6月晋升销售经理，并在2013年11月被委任成为星光贸易私人有限公司行销及营运董事。



Alvin Khung Shyangwee
孔祥伟
Marketing Director
市场董事

Mr. Alvin Khung Shyangwee joined Galaxy Automation Sdn. Bhd. in 1996 as the Marketing Executive immediate after his graduation from the University of Manitoba, Winnipeg, Canada. He was transferred to Scientific & Technical Product Sdn Bhd in 1998 with the same position as Marketing Executive. In year 2000, He was transferred to Gomas and given authority to set up the food and beverage business. He is now holding the position of Operation Director for Global Property and Logistics Sdn. Bhd.

孔祥伟先生于1996年加拿大温尼伯曼尼托巴大学毕业后加入宇宙科技私人有限公司担任行销主管，并在1998年转至科学工产品私人有限公司继续担任行销主管。2000年，他在度转至Gomas建立餐饮类业务。如今，孔先生在环宇产业和物流业务私人有限公司担任营运董事。

Managers Profile 经理简介



Eric Yap Cheehing
叶志兴
Group Finance & Accounts Manager
Galaxy Group of Companies
集团财务及账户经理 - 宇宙集团



Kevin Ng Hengyew
黄珩佑
Sales Manager
Galaxy Automation/Sales Department
(Government / Commercial Division)
销售经理 - 宇宙科技私人有限公司销售部 (政府及商业范畴)



Vincent Lim Thensean
林天胜
Sales & Operations Manager
Scientific & Technical Products S/B
销售及营运经理 - 科学工艺产品私人有限公司



Jeffrey Lim Shewsiong
林受颂
Sales Manager
Galaxy Automation Sdn Bhd (School & Supply Division)
销售经理-宇宙科技私人有限公司 (学校及供应范围)



Alex Loh Hocklai
盧畝铼
Product Manager
Galaxy Automation/Sales Department (Imaging & Archiving Division)
产品经理 - 宇宙科技私人有限公司销售部 (影像及存档范围)



Robert Chai Shyepiu
蔡世驃
Technical Manager
Galaxy Automation/Technical Department
技术经理 - 宇宙科技私人有限公司技术部



Andrew Wong Vunsoon
王文顺
Sales Manager
Shining Star Sabah /Sales Department
销售经理-星光贸易私人有限公司销售部



Galaxy Automation Sdn Bhd 宇宙科技私人有限公司

Galaxy Automation Sdn. Bhd. incorporated in 1995 is a forward looking company focused on providing the latest products and services to its many customers in Malaysia, with our headquarters in Selangor and branches and service centres located throughout Malaysia.

Through the years Galaxy Automation Sdn. Bhd. has grown into one of Malaysia's leading distributor of digital duplicators and printers, imaging and archiving systems, prepress and post press equipments and office automation products. We are a full service company with complete sales and technical support for the various equipments and solutions under our distributorship. Working closely with our principles and suppliers we are constantly supporting and improving on our customer's expectations through our focus on delivering meaningful products and providing the latest in customer support.

Our teams of competent and highly trained technical and sales personal are specialist in their various fields and possessing key skills and experience to offer customers the best sales and technical services.



Galaxy Automation Sdn Bhd 宇宙科技私人有限公司



1995年创立的宇宙科技私人有限公司(GA)是致力向前推动，专注提供最新最优良产品及服务给大马客户的本土公司；其总部设立在雪兰莪州，全马各州设有分部及服务中心。

经过多年发展，GA已成为大马领先的数码复印及打印机、影像及存档系统、打印前后设备、及办公室自动化产品供应商。我们是一家提供全面服务的公司，并为公司旗下各种设备及解决方案提供完整的销售及技术支持。透过与货源商的紧密合作，我们专注以实际实惠的产品和最新的客户服务，持续不断支援并提升广大客户群的期望。

我们的技术及销售团队都是训练有素的专家，在各自负责的领域都掌握核心技术及经验，为客户提供最佳的销售及技术服务。

Our Partners 我们的合作伙伴





Galaxy Automation Sdn Bhd 宇宙科技私人有限公司

Head Office 总部



Selangor (雪兰莪)

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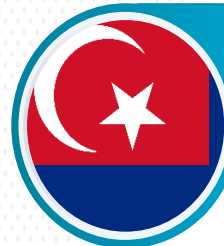
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Our Partners 我们的合作伙伴



Sarawak (砂拉越)

🏠 System Integrated Resources The Laksamana Commercial Suites Parcel A-2-1, Lot 3338 Jalan Laksamana Cheng Ho 93350 Kuching Sarawak



Brunei (汶莱)

🏠 DAVY FAST PRINT No. 5, Dato' Lim Beng Thai Building, Spg 584, Km 7, Kg Madewa, Jalan Tutong, Bandar Seri Begawan, Brunei Darulsalam.



Scientific & Technical Products Sdn Bhd

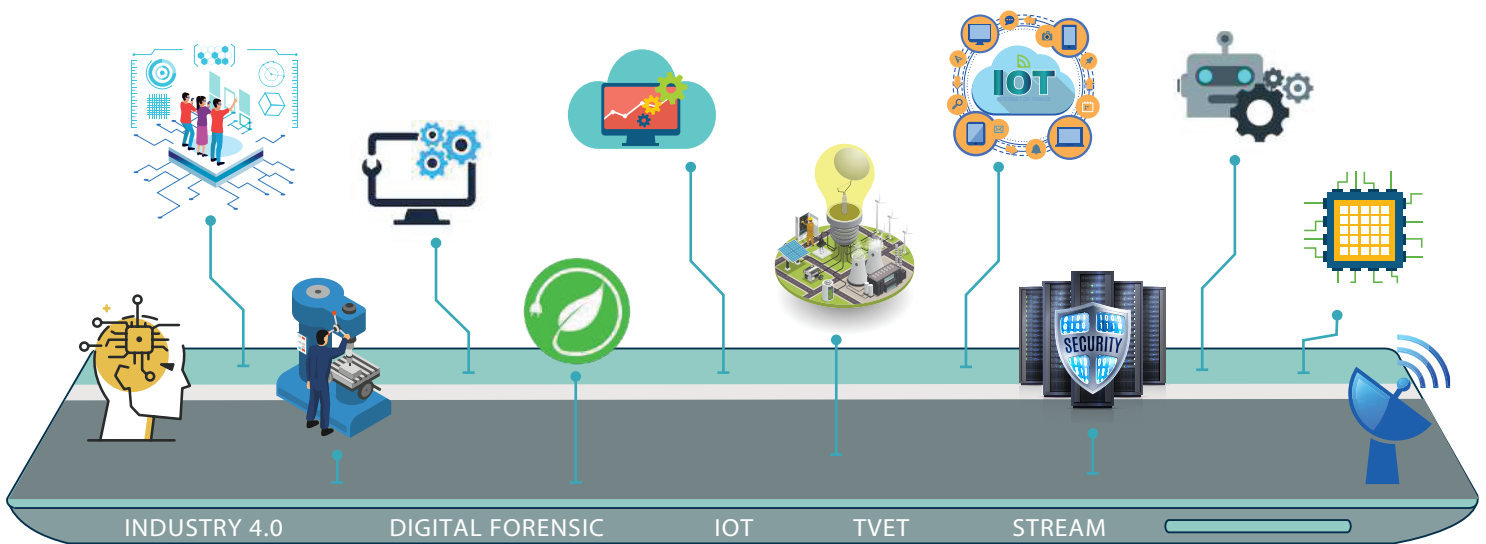
科學工藝品私人有限公司

Scientific & Technical Products Sdn Bhd was set up in 1982 in East Malaysia as a distributor of laboratory equipments for the Sabah and Sarawak markets. In 1994 the company took on an exciting expansion drive under the wings of the Galaxy Group of Companies and moved its operations to its main office in Selangor, Peninsular Malaysia.

Scientific & Technical Products Sdn Bhd. business today is in the educational high technology segment, particularly providing solutions such as automated software testing courseware, IOT Solutions, Robotics courseware, drone educational solutions, cyber security and digital forensics solutions, and others educational related lab equipments and courseware. Scientific & Technical Products Sdn Bhd has continued to pursue new products for the benefit of its customer who enjoy the high level of technical support and services. The company also maintains a strong commitment to provide their customers with the latest product updates and technological innovations pertinent to the customer's requirement. It is in this aspect that Scientific & Technical Products Sdn. Bhd. thrives in building relationships that extends beyond customers vendor ties as it continuously explores various possibilities to enhance its position in high technology areas especially in STEAM, TVET and IR4.0 related solutions.

科學工藝品私人有限公司 (STP) 是1982年在东马创立的公司，以实验室器材主攻沙巴及砂拉越市场。1992年，配合集团扩展大计公司迁移至马来亚半岛雪兰莪州的总公司运营，以配合集团的扩展大计。

今天，STP的业务专注在高科技教育领域，主要提供各项如自动化程序测试课件、物联网、机器人技术课件、无人机教育、网络安全及数字取证等方案，以及其他涉及实验室器材及课件相关教育方案。STP持续探索和追求新产品以满足客户对高质量技术支持及服务的需求，同时坚持不断根据客户的需求提供最新、最合适的产品更新及技术创新。正是秉持着服务客户为先的信念，STP成功建立起超越客户及供应商之间的寻常商业关系。公司不断探索各项如高科技、无线智能机器人、AI人工智会、智能无人机、3D打印技术、及理工科 (STEAM) 相关教育课程方案、物联网、技术及专业技能教育及培训、和工业化4.0相关科技及教育方案强化高科技领域领先地位的可能性及机遇。



Our Partners 我们的合作伙伴





Galaxy International Sdn. Bhd was incorporated on 2008 to handle all regional business for products held under regional distributorship by companies under The Galaxy Group of Companies. Its primary business was to distribute products and solutions in sectors related to education, digital print, documents digitizing and archiving to countries in the Asean region.

Galaxy International Sdn Bhd comprehensive knowledge of it's products and industry segment combined with a close working relationship with many of it's product manufacturers allows it to provide reliable and consistent solutions and services to the region. Galaxy International has today expanded its products and solution into technology in the areas of green and renewable energy, energy saving solutions, 21st century education solution, smart classroom solutions, In-House Air Quality solutions (IAQ) and enviroment care solutions.

Our management team consisting of experts with extensive technical knowledge across various products and solutions are able to provide reliable, competent expertise to the region.

为了更有效地应对及接手宇宙集团旗下公司的区域业务及相关产品，宇宙国际私人有限公司（GI）于2008年因应需要而创立，专注为东盟区域供应教育、数码打印、文件数码化及存档，及室内空气净化系统（IAQ）等相关产品及方案。

GI对本身产品及涉及行业的广泛了解，与各个宇宙产品生产商的紧密关系，崛起成为区域客户提供可靠及一贯优良产品及服务的公司。如今，GI提供的科技产品及服务方案涵盖绿色及可再生能源、节能方案、室内空气净化系统（IAQ）方案、环境保护方案及21世纪教育系统及互动性会议方案、智能教室方案。公司的管理团队包括一群对各项产品及方案拥有广泛技术和知识的专家，时刻准备为区域客户提供可靠务实的专业咨询。

MN BioZone  Indoor Air Quality (IAQ) And Energy Saving Solutions	MD OGR  Odour Grease Removal Solutions For Kitchen Hood	MP e-PRO  21 st Classroom Solutions And Classroom Recording Solutions	MQ newline  Interactive Classroom And Meeting Room Solutions
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Our Partners 我们的合作伙伴





Shining Star Trading Sdn Bhd. (Sabah) 星光貿易私人有限公司 (砂巴)

Shining Star Trading Sdn. Bhd. (STS) was established in 1980 in Sabah as a distributor of newspaper and stationery products. Building on its strong reputation as a company which offers customers the very best in products, quality and value. Shining Star Trading (STS) is today a leading distributor in Sabah and Sarawak of office automation equipments, Reprographic equipments, pre-press and post-press products as well as audio visual equipments. With it's headquarters in Kota Kinabalu, Sabah, STS as an established market driven company through its dedicated team of sales and technical personnel has from the beginning cultivated a professional relationship with it's customers to provide a comprehensive range of equipments and solutions to provide maximum business value to it's customers.

To stay relevant to it's customers, STS constantly strive for excellence in it's products in order to stay relevant to it's customers and by constantly pursuing the latest in technology. STS ensures that it's customers are able to enhance their productivity to meet their growth requirement.

星光貿易私人有限公司 (STS) 是一家在1980年成立于沙巴的报纸及文具产品供应公司。经过多年奋斗, STS 成功打造成为一家拥有良好声誉, 提供客户们最优等产品、质量及价值的企业, 如今在东马沙巴及砂拉越市场占据着领先地位的办公室自动化器材、复印器材、印前和印后产品及视觉音频器材供应商。

如今, 总部设于沙巴亚庇 (哥打京拿巴鲁), 面向市场并拥有一支强悍销售及技术团队的STS由创立起始便与客户群建立深厚的专业合作关系, 着重提供最全面的器材及方案, 协助壮大企业客户的业务价值。

为了确保自家业务及产品迎合客户群的需要, STS不断追求卓越的产品, 也力争获取最先进与及时的相关科技, 确保能够为客户群的发展需求做出贡献, 提升他们的生产能力。



Sabah (砂巴)

Kota Kinabalu

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Labuan Branch

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📠 087-421529

Sandakan Branch

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📠 089-672513

Tawau Branch

🏠 TB 8311, 1st loor Perdana Square,mile 3,
Jalan Apas, 9100 Tawau



Global Property & Logistics Sdn. Bhd.

環宇产业和物流业务私人有限公司

Global Property & Logistics Sdn. Bhd. (GPL) was established in year 2000 to integrate, consolidate and manage the group's financial, accounting and corporate functions as well as to manage and provide maintenance service for properties under the Galaxy Group of Companies. GPL management services include tenancy management, properties revenue collection and warehousing services.

Maintenance services includes maintenance of building facilities such as sewerage treatment plant, building generators, building water pump room and lift services, as well as providing car parking management and maintenance.

Global Property & Logistic Sdn Bhd also provides accounting services from managing daily account operations to finalization of accounts to all associate companies in the group. Services also includes managing the group's administrative processes and operational work flow to improve administrative and operational processes.

2000年设立的環宇产业和物流业务私人有限公司（GPL）主要负责整合、巩固及管理集团的财务、账户及企业相关事务，并管理及保修集团旗下的产业。GPL的管理服务包括租约管理、产业收入征收，及仓库储存服务。

GPL负责的保修服务包含建筑设施如污水处理厂、建筑发电机、水泵室及电梯服务的保修工程，同时也为各个停车场提供管理及维修服务。

此外，GPL也为集团旗下公司提供日常账户营运管理、账户结算的会计服务，以及管理集团的行政程序及涉及提升行政和营运程序效率的工作流程。



Strength Through Teamwork

团队合作：共同成长，深化企业强项

The process of working collaboratively with a group of people in order to achieve a goal is often a crucial part of business, as it is often necessary for colleagues to work well together, trying their best in any circumstances. Teamwork means that people will try to cooperate using their individual skills and providing constructive feedback.

In this aspect Galaxy Group of Companies places great value on the contribution of each employee towards its success. The management acknowledges that a successful company and staff relationship motivates staff to improve on their work performance, initiative and having proactive work ethics, thereby enhancing the company's business and reputation.

The continued growth and learning of skills is encouraged in the Galaxy Group of Companies to foster a successful career with the company, regular sales and technical training to upgrade staff knowledge and work skills is conducted to meet customer's demand and industry changes.

在现今的企业环境里，雇员总是被期望能与同事维持良好的工作关系，同时面对任何职场挑战时能够竭尽所能勇往直前。因此，团队成员的相互磨合及互相合作完成一个目标经常是企业成败的关键。一个好的合作团队代表所有人能够透过各自的专长及技能相辅相成，并且针对所涉及的事项提供建设性的反馈。

宇宙集团十分重视并珍惜每位员工对集团的成就所付出的贡献。管理层深刻了解一个成功的企业与员工的良好关系有助于激励员工不断超越自我，增进自身的工作效率及主动，并且保持良好积极的工作态度，进而强化公司的业务及声誉。

宇宙集团鼓励员工不断自我增值，持续学习新的相关技能，同时也定期举办销售及技术培训提升知识及工作技能，以更好的应对客户需求及市场变化，以便与公司一起建立更好的事业。

Meeting and Training



Exhibitions and Seminars

展览及研讨会：推广产品，发掘市场份额

Exhibitions and seminars are one of the many marketing activities carried out by companies to promote their products to a broader audience as well as to create a prospect base from visitors.

The Galaxy Group of Companies regularly participates in local exhibitions and seminars as well as organises in house exhibitions and road shows as a means to showcase and demonstrate its products directly to potential customers as well as to introduce new product launches.

These exhibitions are also a means for the company to keep in touch with it's customers as well as keeping them updated on the company's latest products and solutions.

展览会及研讨会是企业众多参与的行销活动之一，旨在向更广大的群众介绍本身的产品，同时也从中开拓具有潜能的客户名单。

宇宙集团经常参与本地各项展览会及研讨会，也主办专属的展览会及巡回展，期望能更直接地向潜在客户展演本身的产品和向市场推介集团的最新产品。此外，这些展览活动也让集团能够与现有客户们保持联系，向他们更新及介绍集团最新的产品及方案。

IPMEX 2019 (International Print & Machinery Exhibition)



FHM (FOOD & HOTEL MALAYSIA 2019)



GA Melaka In-House Exhibition



CYBER SECURITY Awareness Seminar



Konteks Security Technology Exhibition



My Digital Maker Fair 2019



HQ In House Exhibition



GA Johor In-House Exhibition



NETWORKING : COOPERATIONS AND COLLABORATIONS

社交：促进良好合作，提升多方面伙伴关系

The Galaxy Group of companies has recognized and emphasized the importance of cooperation and collaboration between it's many principles as well as fostering closer ties with it's many customers in the promotion of it's products and services in Malaysia.

In this aspect the Galaxy Group in support for the mutual realization of objectives has undertaken collaborations with relevent organisations in development programmes, facilitating and support through the exchange of information and training programmes.

The Galaxy Group with the cooperation of it's many principles constantly keep abreast of the relevent technologies by providing technical assistance, facilitating access and sharing of knowledge and expertise among it's customers to ensure that customers are constantly kept informed and updated on the latest technologies.

MOU Signing With PTSB



The Delegates From Duplo, Japan and EIS, Singapore

MOU Signing With POLISAS



The Delegates From Riso, Japan



Majlis Bandaraya Melaka Bersejarah (MBSB)



MOU Signing With CIAST



NETWORKING : COOPERATIONS AND COLLABORATIONS

社交：促进良好合作，提升多方面伙伴关系

宇宙集团承认并重视与其生意链上各供应商之间相互合作的重要，并在推广产品及服务的基础上与客户群维持紧密的关系。

为了支持及实现与宇宙集团上下游生意伙伴相互共赢的目标，我们和各相关企业及组织在相互发展的规划下进行合作，同时也通过信息交换及培训活动进行相互支援。在同各生意伙伴的相互合作下，不断与相关科技保持并肩；并在客户群中提供技术支援，吸收与分享专业知识与技术，确保客户们能获得最新科技的信息和更新。

Politeknik Ungku Omar Industry Dialogue 2019



Drobotex 2019 at Kuching BCCK



Sabah It Symposium 2019

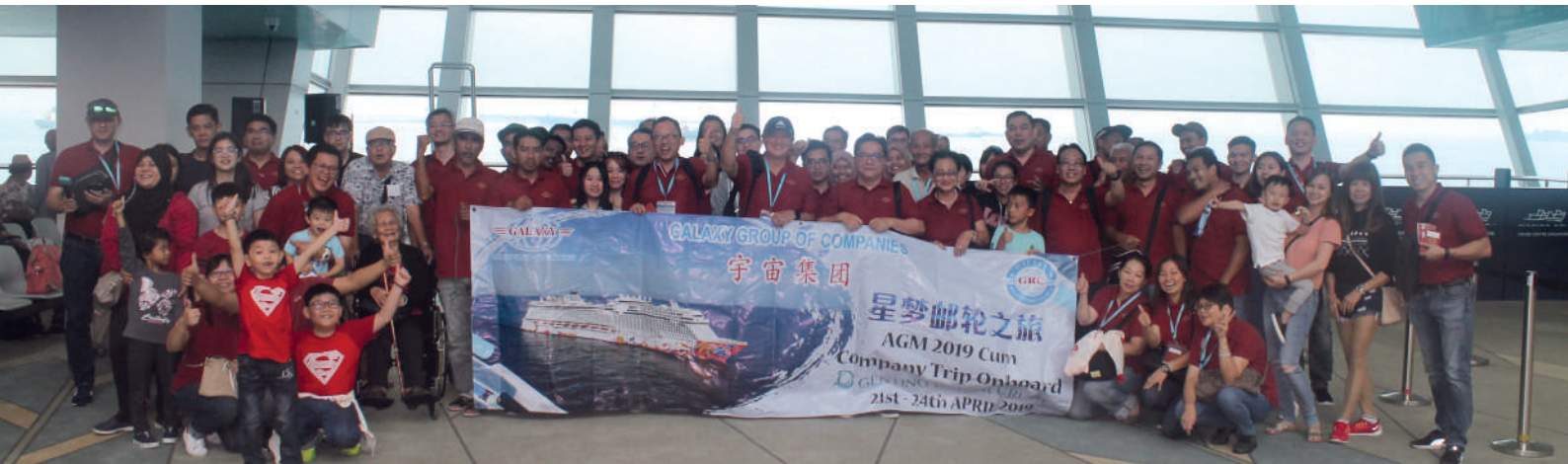


Galaxy Recreation Club (GRC)

宇宙休闲社：劳逸结合，关爱员工身心健康

Recreation, leisure and sports activities play an important role in promoting a company's well being, The Galaxy Recreation Club's (GRC) many activities, many aims and benefits include improving the health and well being of it's staff, contributing to their empowerment as well as promoting inclusiveness among each other. GRC has over the years organised many sporting activities and staff gatherings for staff as well as participating in many charity events and CSR programmes organised by various NGO'S.

休闲及体育活动对一个企业的良好发展有着重要的影响。有鉴于此，“宇宙休闲社”（GRC）为员工们提供各式各样的活动及福利，确保能够提升员工的身心健康、培养他们的自主性，也增进彼此之间的包容。这些年来，GRC为员工们举办了多项体育活动及员工聚餐，也组团参与许多由非营利组织主办的慈善及企业社会责任活动。



Song

NEGARAKU

Negaraku
Tanah tumpahnya darahku
Rakyat hidup
Bersatu dan maju

Rahmat bahagia
Tuhan kurniakan
Raja kita
Selamat bertakhta

Rahmat bahagia
Tuhan kurniakan
Raja kita
Selamat bertakhta

THE VOYAGE OF GALAXY

★ We are the sailor of Galaxy
We are the builder of Galaxy
Not as huge as Titanic could be
Not as gracious as it seems to be

We are the Navy of Galaxy
Fighting & striving to be what we wanna be
Night & day we work and sail away
Never a time we'll walk away

We've been sailing ten years in the sea
Breaking thru' all barriers there could be
As we are the builders of the ship
We'll keep on sailing in the sea

We know the structure and toughness of
the ship
Not to compete in size and speed
Sailing strong across the Pacific
Spirits high – the best team wins

We will keep on sailing in the sea
Together we building the Galaxy

★★ For you and for me
To build a happy family
For you and for me
To build a happy family

★ chorus

GALAXY SONG 宇宙之歌

★ 宇宙儿女手牵手
激情洋溢显歌喉
歌颂马来西亚宇宙
歌颂马来西亚宇宙

我们来自四海中
宇宙文化把我融
生活目标有认同
斗争方式有以衷

为你为我
为着大伙儿
创造美好的宇宙
创造美好的宇宙

★ 重复

GALAXY SONG

★ Let us sing a happy song
Clap your hands and sing along
Sing of Galaxy Malaysia
Sing of Galaxy Malaysia

We are all in Galaxy
It's like one big family
Wherever we may be
Together we'll always be
For you we bring along
A service that is strong
Blue is symbol of love
Blue is symbol of love

For you we serve
You can come to us
We are all in Galaxy

★ chorus



GALAXY GROUP OF COMPANIES

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